

Exhibit 2b
Top Companies' Share of the 2004 Export Market
by Company Type

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type	Number of Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	232,828	713,157	100.0	100.0
Top 4 companies	4	58,947	8.3	8.3
Top 8 companies	8	86,961	12.2	12.2
Top 20 companies	20	143,382	20.1	20.1
Top 50 companies	50	215,215	30.2	30.2
Top 100 companies	100	280,279	39.3	39.3
Top 250 companies	250	373,273	52.3	52.3
Top 500 companies	500	441,921	62.0	62.0
Top 1000 companies	1,000	505,584	70.9	70.9
Top 2000 companies	2,000	561,124	78.7	78.7
Manufacturers	67,051	482,931	67.7	100.0
Top 4 companies	4	58,947	8.3	12.2
Top 8 companies	8	86,961	12.2	18.0
Top 20 companies	20	138,332	19.4	28.6
Top 50 companies	50	200,481	28.1	41.5
Top 100 companies	100	253,442	35.5	52.5
Top 250 companies	250	322,850	45.3	66.9
Top 500 companies	500	368,316	51.6	76.3
Top 1000 companies	1,000	405,419	56.8	83.9
Top 2000 companies	2,000	434,032	60.9	89.9
Wholesalers	77,336	133,667	18.7	100.0
Top 4 companies	4	17,886	2.5	13.4
Top 8 companies	8	26,192	3.7	19.6
Top 20 companies	20	37,725	5.3	28.2
Top 50 companies	50	50,101	7.0	37.5
Top 100 companies	100	60,749	8.5	45.4
Top 250 companies	250	75,887	10.6	56.8
Top 500 companies	500	86,607	12.1	64.8
Top 1000 companies	1,000	96,734	13.6	72.4
Top 2000 companies	2,000	106,621	15.0	79.8
Other companies (3)	80,499	90,328	12.7	100.0
Top 4 companies	4	7,612	1.1	8.4
Top 8 companies	8	12,584	1.8	13.9
Top 20 companies	20	21,188	3.0	23.5
Top 50 companies	50	32,615	4.6	36.1
Top 100 companies	100	42,058	5.9	46.6
Top 250 companies	250	55,078	7.7	61.0
Top 500 companies	500	64,150	9.0	71.0
Top 1000 companies	1,000	71,813	10.1	79.5
Top 2000 companies	2,000	78,031	10.9	86.4
Unclassified companies	7,942	6,231	0.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 13.4 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.